

NOT YOUR EVERY DAY
FURNITURE HIRE

ACCOUNT MANAGER

You'll be looking after our clients, making sure you do all you can to elevate their event or production. You'll start by understanding what our client is trying to achieve and then propose furniture solutions that you think will fit their brief and their budget. We're a premium hire company and so our customers will expect the best when it comes to customer service.

RESPONSIBILITIES


- TAKING CALLS AND MANAGING EMAIL ENQUIRIES
- PREPARING QUOTATIONS
- ARRANGING CLIENT VISITS TO OUR SHOWROOM, ENSURING WE ARE WELL PREPARED
- MAINTAINING AND NURTURING CLIENT RELATIONSHIPS, GOING OUT OF YOUR WAY TO SUPPORT OUR CLIENTS WHEREVER WE CAN
- ENSURING THAT OUR INTERNAL DOCUMENTATION IS SPOT ON
- ATTENDING CLIENT MEETINGS TO SHOWCASE OUR SERVICES
- ATTENDING INDUSTRY TRADE EVENTS TO SHOW THE EVENTS WORLD WHAT WE DO

KEY SKILLS REQUIRED

- CLIENT FOCUSED
- AN EYE FOR DESIGN
- DETAIL ORIENTED
- HIGHLY ORGANISED
- COMMERCIAL MINDSET
- QUALITY DRIVEN
- COMPUTER LITERATE
- WILLING TO USE SYSTEMS TO DRIVE EFFICIENCY
- MANAGES TIME WELL
- PROACTIVE
- EXPRESSES A POSITIVE MINDSET
- DISPLAYS INTEGRITY AND RESPECT

APPLY NOW

If you have a passion for design, and excellent customer service comes naturally to you, let us know by giving us a call or dropping us an email.

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